

J. Jey Smith's Biography



J. Jey Smith is the founder and CEO of Universal Brothers Export Import LLC, CPS Consulting, and a Member of BlackStar Companies LLC Alabama Division. A program manager and business developer positioning and branding a client base that help in consulting and empowering others through leadership to increase their net worth by up to 1,000%. His clients include:

- City and State municipalities
- CEOs of major organizations
- Federal and State government organizations
- Public school districts
- Fortune 500 Telecommunication Organizations
- Radio & Television networks
- Non-profit organizations

Before devoting his work fulltime to sponsorship and Innovation, Jey is a graduate of the University of Maryland, he served in the U.S. military for more than fifteen years, a radio broadcast announcer for ten years, an educator, counselor and administrator in the public school system for ten years, and a Director of Operations for sales, installation, and marketing for MCI a major fortune 500 Telecommunication company for twelve years. As Director of Operations experiential in business development and branding whose clients include Pacific Bell, Sprint, T-Mobile, Bell South, Time Warner, and Verizon.

In addition to being a business developer and positioning consultant, Jey mentors and works with youth programs to help create future entrepreneurs and businessmen. He works with disenfranchised families through workforce development organizations creating skill sets and job opportunities. In addition Jey has partnered with Non-Profit and Community Development Organizations to create affordable housing in this current volatile housing market.